

District 31
Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)

Month Ending 03/31/2020			07/01/2019 Through 03/31/2020		
Actual	Budget	Variance	Actual	Budget	Variance
District Revenue					
Membership Revenue					
12,688.69	24,699.00	(12,010.31)	58,847.21	72,130.00	(13,282.79)
12,688.69	24,699.00	(12,010.31)	58,847.21	72,130.00	(13,282.79)
Total Membership Revenue					
Fundraising Revenue					
Non Registration					
Other					
0.00	0.00	0.00	286.25	0.00	286.25
6020-000000 - Miscellaneous Income					
0.00	0.00	0.00	286.25	0.00	286.25
0.00	0.00	0.00	286.25	0.00	286.25
0.00	0.00	0.00	286.25	0.00	286.25
Total Other					
Total Non Registration					
Total Fundraising Revenue					
TLI Revenue					
Non Registration					
Non Registration					
(541.48)	0.00	(541.48)	616.68	0.00	616.68
6020-000000 - Miscellaneous Income					
(541.48)	0.00	(541.48)	616.68	0.00	616.68
(541.48)	0.00	(541.48)	616.68	0.00	616.68
(541.48)	0.00	(541.48)	616.68	0.00	616.68
Total Non Registration					
Total Non Registration					
Total TLI Revenue					
Other Revenue					
0.00	0.00	0.00	0.01	0.00	0.01
6020-000000 - Miscellaneous Income					
0.00	0.00	0.00	0.01	0.00	0.01
Total Other Revenue					
12,147.21	24,699.00	(12,551.79)	59,750.15	72,130.00	(12,379.85)
Total District Revenue					
District Expenses					
Conference Expenses					
7022-000000 - Audio Visual Expense					
0.00	0.00	0.00	960.00	0.00	960.00
0.00	0.00	0.00	960.00	0.00	960.00
Total Conference Expenses					
TLI Expenses					
7004-000000 - Badges & Pins					
0.00	0.00	0.00	25.99	0.00	25.99
0.00	0.00	0.00	8.73	0.00	8.73
7012-000000 - Supplies & Stationery Expense					
7014-000000 - Room Rental Event Expense					
0.00	0.00	0.00	625.00	1,950.00	(1,325.00)
7016-000000 - Meal Event Expense					
0.00	0.00	0.00	1,224.34	5,800.00	(4,575.66)
41.00	0.00	41.00	1,348.00	0.00	1,348.00
7078-000000 - Food Expense					
0.00	0.00	0.00	202.93	200.00	2.93
7080-000000 - Gifts & Thank Yous					
41.00	0.00	41.00	3,434.99	7,950.00	(4,515.01)
Total TLI Expenses					
Marketing Expense					
Building New Clubs					
7082-000000 - Incentives					
0.00	35.00	(35.00)	0.00	280.00	(280.00)
0.00	35.00	(35.00)	0.00	280.00	(280.00)
Total Building New Clubs					
Membership Growth					
7078-000000 - Food Expense					
0.00	0.00	0.00	176.88	0.00	176.88
50.00	0.00	50.00	95.00	0.00	95.00
7082-000000 - Incentives					
0.00	1,200.00	(1,200.00)	169.53	3,000.00	(2,830.47)
7086-000000 - Miscellaneous Expenses					
50.00	1,200.00	(1,150.00)	441.41	3,000.00	(2,558.59)
Total Membership Growth					
Recognition					
7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)					
0.00	0.00	0.00	7,815.00	0.00	7,815.00
7078-000000 - Food Expense					
0.00	0.00	0.00	201.88	0.00	201.88
Total Recognition					
Other					
7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)					
0.00	0.00	0.00	(7,715.00)	0.00	(7,715.00)
Total Other					
50.00	1,235.00	(1,185.00)	(7,715.00)	0.00	(7,715.00)
Total Marketing Expense					
			743.29	3,280.00	(2,536.71)

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Month Ending 03/31/2020			07/01/2019 Through 03/31/2020			
Actual	Budget	Variance		Actual	Budget	Variance
			Communications & PR Expenses			
0.00	63.75	(63.75)	7024-000000 - Newsletter Expense	251.24	573.75	(322.51)
0.00	80.00	(80.00)	7026-000000 - Website Expense	8.25	1,120.94	(1,112.69)
0.00	0.00	0.00	7034-000000 - Conference Calls & Webinars Expense	222.95	0.00	222.95
0.00	0.00	0.00	7036-000000 - Advertising Expense	222.77	0.00	222.77
0.00	50.00	(50.00)	7044-000000 - Postage & Shipping Expense	0.00	500.00	(500.00)
0.00	193.75	(193.75)	Total Communications & PR Expenses	705.21	2,194.69	(1,489.48)
			Education & Training Expense			
			Distinguished Clubs			
0.00	0.00	0.00	7082-000000 - Incentives	0.00	500.00	(500.00)
0.00	0.00	0.00	Total Distinguished Clubs	0.00	500.00	(500.00)
			Training Club Officers			
0.00	0.00	0.00	7006-000000 - Educational Materials	259.48	0.00	259.48
0.00	0.00	0.00	7016-000000 - Meal Event Expense	345.01	0.00	345.01
0.00	0.00	0.00	7070-000000 - Bank Charges & Credit Card Fee Expense	16.42	0.00	16.42
652.67	0.00	652.67	7078-000000 - Food Expense	1,703.83	0.00	1,703.83
0.00	0.00	0.00	7086-000000 - Miscellaneous Expenses	396.70	0.00	396.70
652.67	0.00	652.67	Total Training Club Officers	2,721.44	0.00	2,721.44
			Training Division & Area Governors			
0.00	0.00	0.00	7016-000000 - Meal Event Expense	0.00	450.00	(450.00)
0.00	0.00	0.00	7078-000000 - Food Expense	325.01	0.00	325.01
0.00	0.00	0.00	Total Training Division & Area Governors	325.01	450.00	(124.99)
			Other			
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	915.54	0.00	915.54
0.00	0.00	0.00	7016-000000 - Meal Event Expense	169.51	0.00	169.51
0.00	0.00	0.00	7082-000000 - Incentives	509.30	0.00	509.30
0.00	0.00	0.00	Total Other	1,594.35	0.00	1,594.35
652.67	0.00	652.67	Total Education & Training Expense	4,640.80	950.00	3,690.80
			Speech Contest Expenses			
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	0.00	2,000.00	(2,000.00)
0.00	500.00	(500.00)	7012-000000 - Supplies & Stationery Expense	0.00	1,000.00	(1,000.00)
0.00	0.00	0.00	7016-000000 - Meal Event Expense	259.96	0.00	259.96
418.96	0.00	418.96	7020-000000 - Printing Expense	418.96	0.00	418.96
0.00	2,000.00	(2,000.00)	7078-000000 - Food Expense	5.99	4,000.00	(3,994.01)
418.96	2,500.00	(2,081.04)	Total Speech Contest Expenses	684.91	7,000.00	(6,315.09)
			Administration Expenses			
0.00	0.00	0.00	7004-000000 - Badges & Pins	520.46	800.00	(279.54)
0.00	0.00	0.00	7008-000000 - Promotional Materials	0.00	200.00	(200.00)
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	519.05	250.00	269.05
0.00	0.00	0.00	7026-000000 - Website Expense	469.20	0.00	469.20
0.00	0.00	0.00	7034-000000 - Conference Calls & Webinars Expense	92.70	0.00	92.70
0.00	0.00	0.00	7044-000000 - Postage & Shipping Expense	0.00	600.00	(600.00)
0.00	0.00	0.00	7078-000000 - Food Expense	544.35	1,250.00	(705.65)
0.00	0.00	0.00	7080-000000 - Gifts & Thank You	4.49	0.00	4.49
0.00	50.00	(50.00)	7084-000000 - Sympathy Expense	35.52	200.00	(164.48)
0.00	50.00	(50.00)	Total Administration Expenses	2,185.77	3,300.00	(1,114.23)

